

About Us:

6 River Systems is disrupting a hundred billion dollar industry with a new approach to warehouse automation. Founded in 2015, we have developed a solution built on proprietary mobile robots and cloud-based enterprise software. Our solution is half the cost of traditional automation and 2-3x faster than manual, cart pick operations.

Culture:

Our culture is built on trust, smarts, and collaboration. We have a West Coast vibe with Northeast drive. As a team, we encourage open discussion about particularly challenging problems. We are as passionate about hiring the right people as we are about building great products.

Position Overview:

We are searching for a solutions engineer to design the material flow, process, and site layout for next generation automation solutions.

This is an exciting opportunity to have a real impact on the development of our automation platform. You will work across disciplinary lines on a small team. We guarantee you will be bragging about your job to friends and family on weekends.

Key Activities:

- Work with customers to design fulfillment automation solutions with leading ROIs across fast growing industries
- Lead the discovery of client requirements through site visits, interviews and data analysis
- Build new tools and processes to accelerate the design effort
- Team with sales executives to produce clear and concise materials for executive-level audience
- Partner with engineering and product management to identify new product requirements and enhancements
- Assist in all facets of Customer Lifecycle - sales, solutions, services, support, and account management

Position Requirements:

- Demonstrated ability to work in rapidly changing startup environment
- Able to answer customer technical questions in a friendly and encouraging manner
- Strong presentation skills with the confidence to present to large, executive-level audiences. Strong sales and customer service skills and commercial instinct
- Analytical, technical and problem solving skills that can be applied to real world solutions
- Excellent written and oral communication skills; Organization and time management skills
- Undergraduate degree in engineering or science

Compensation:

The total compensation will be made up of industry-standard salary, bonus, and a significant equity position. A variable component based on sales and marketing metrics will be added, and is based on experience. We offer excellent benefits, work culture, and limitless career growth opportunities.

Location:

Position will be based at our headquarters in Waltham, MA

Travel:

Position will require 40-60% travel. Frequent visits to prospect sites and existing customer sites throughout the region